

## Message Text

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PAGE 01 MOSCOW 03059 271638Z

61

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
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R 271520Z FEB 76

FM AMEMBASSY MOSCOW

TO USDOC WASHDC

INFO SECSTATE WASHDC 566

UNCLAS MOSCOW 3059

USDOC FOR BEWT/TDAD (BOWIE)

E.O. 11652: N/A

TAGS: BEXP, UR

SUBJECT: SOVIET AIRPORT DEVELOPMENT

REF: USDOC 3199

1. COMMERCIAL ATTACHE AND COMOFF MET WITH SOYUZVNESHSTROYIMPORT (SVSI) OFFICIALS V.G. USTINOV, V.I. BABKIN, AND V.N. NOVIKOV FEBRUARY 27 TO DISCUSS BHA PROPOSAL FOR DESIGN/CONSTRUCTION OF NEW MOSCOW AIRPORT.

2. DURING DISCUSSION, SVSI OFFICIALS STATED THAT REVIEW OF VARIOUS PROPOSALS FOR THIS PROJECT WAS UNDERWAY. BHA PROPOSAL IS AMONG THOSE BEING CONSIDERED, BUT ADDITIONAL INFORMATION IS REQUIRED IF BHA PROPOSAL IS TO HAVE ANY REAL CHANCE OF SUCCESS. COMMOFF HAS SENT TELEX DIRECTLY TO BHA GIVING LIST OF INFORMATION ITEMS REQUIRED BY SVSI.

3. SVSI OFFICIALS SAID THAT 45-60 DAY PERIOD REQUESTED BY BHA FOR PREPARATION OF "DETAILED PRELIMINARY DESIGN" WAS TOO LONG, AND THEY STATED THAT ADDITIONAL INFORMATION HAD TO BE DELIEVERD NO LATER THAN MARCH 10 IF BHA PROPOSAL WERE TO BE GIVEN SERIOUS CONSIDERATION. SVSI OFFICIALS ALSO ADVISED THAT THEY WOULD NOT RPT NOT AGREE TO RECOMPENSE BHA FOR ANY EXPENDITURES INCURRED IN PREPARATION OF PROPOSAL IF BJA DOES NOT RECEIVE A CONTRACT. IF BHA PROPOSAL IS ACCEPTED AND CONTRACT IS SIGNED, SVSI OFFICIALS SAID THAT EXPENSES INCURRED BY BHA PRIOR TO SIGNING  
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PAGE 02 MOSCOW 03059 271638Z

OF CONTRACT WOULD BE INCLUDED IN OVERALL VALUE OF CONTRACT. (COMMENT:

COMOFF IS NOT AT ALL SURPRISED BY SVSI POSITION ON THIS POINT,  
WHICH IS CONSISTENT WITH GENERAL SOVIET OPPOSITION TO PAYING FOR  
PRELIMINARY DESIGN/ENGINEERING STUDIES. END COMMENT)

4. IN TELEX TO BHA, WE HAVE SUGGESTED THAT IT MIGHT BE ADVISABLE  
TO TRANSMIT ADDITIONAL MATERIAL REQUESTED BY SVSI THROUGH COMMERCIAL  
OFFICE IN ORDER TO ASSURE TIMELY DELIVERY. IT MIGHT ALSO BE POSSIBLE  
FOR SOME SPECIAL ARRANGEMENTS TO BE MADE THROUGH PANAM FOR DELIVERY  
OF MATERIAL IN VIEW FACT THAT PANAM IS PARTICIPATING IN  
GROUP ORGANIZED BY BHA.

5. IN ADDITION TO BHA CASE, COMOFFS ALSO DISCUSSED WITH SVSI REPS  
DESIRABILITY OF BRINGING FUTURE SOVIET TENDERS FOR PROJECTS SUCH  
AS NEW AIRPORT TO ATTENTION OF POTENTIALLY-INTERESTED U.S.  
FIRMS ON MORE TIMELY BASIS THAN WAS DONE IN PRESENT INSTANCE.  
COMMERCIAL OFFICE BELIEVES IT WOULD BE USEFUL IF WE COULD RECEIVE  
TWO COPIES (ONE FOR OFFICE AND ONE FOR SVSI) OF LISTING(S)  
OF U.S. ARCHITECTURAL, ENGINEERING AND CONSTRUCTION FIRMS,  
PREFERABLY GROUPED ACCORDING TO AREA(S) OF SPECIALIZATION.  
PERHAPS AMERICAN INSTITUTE OF ARCHITECTURE AND  
EQUIVALENT ASSOCIATIONS OF ENGINEERING AND CONSTRUCTION FIRMS  
COULD PROVIDE THESE GUIDES.

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**Current Classification:** UNCLASSIFIED  
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